



THE UNIVERSITY OF ARIZONA
College of Architecture, Planning
& Landscape Architecture

# **MASTER OF REAL ESTATE DEVELOPMENT**

The Master of Real Estate Development (MRED), offered on-campus and online, prepares students to become responsible property investors and developers.

Full-time students can finish in three semesters, while working professionals have the opportunity to complete the degree at their own pace.

Our expert faculty will prepare you for a rewarding career in the real estate investment and development market.

As a real estate development student, you'll learn:

- Principles of real estate, entitlement and construction
- Placemaking for future markets and communities
- Fundamentals of real estate finance, capital markets and land development
- Professional communication
- Advanced real estate finance, technologies and data sources
- · Foundations of urban economic principles
- · Responsible property investment and sustainability
- Decision-making under risk and uncertainty
- Professional practice policies, procedures and ethics

You'll graduate ready to thrive as someone who can create and sustain multiple dimensions of value in one of the largest financial and asset markets in the world.

## CAPLA.ARIZONA.EDU/MRED

The Master of Real Estate Development program unites worldrenowned faculty, passionate students and experienced professionals who collaborate to address future development challenges and opportunities.

## CAREER OPPORTUNITIES

Our graduates are fully prepared for rewarding careers in the real estate development industry, and over 95 percent of our graduates find employment in the field within a year of graduation.

MRED graduates work in a variety of public and private organizations locally, nationally and internationally, including:

- Commercial real estate and investment firms
- Financial services companies
- Commercial and residential developers
- Commercial property valuation firms
- Aerospace and defense companies
- Investment and advisory firms
- Property management services companies

## CONTACT

CAPLA-GRAD@ARIZONA.EDU

## **MASTER OF REAL ESTATE DEVELOPMENT CURRICULUM**

UNITS	COURSE #			
UNITS	COOKSE #	FALL 1 MAIN CAMPUS*	FORMAT:	
3	RED 507	Survey of Responsible Real Estate Development $O \bullet \Box$	In Person	
3	RED 525	Real Estate Market Analysis O	iCourse 7w2	
3 <b>9</b>	RED 501	Introduction to Real Estate Finance $ullet$	In Person	
9				CAPLA
		SPRING 1 MAIN CAMPUS		
3	RED 576	Land Development Process O	In Person	
3	RED 602	Advanced Real Estate Finance: Software and Technology	In Person	
3 <b>9</b>	RED 521	Place Making and Urban Form 🗖	iCourse 7w2	
9		FALL 2 MAIN CAMPUS		
3	RED 509	Due Diligence and Entitlements $\Box$	In Person	
3	RED 505	Construction and Project Management	iCourse 7w1	
3	RED 585	Foundations of Economics for Planning and Real Estate	iCourse 7w2	NOTES:
3	RED 698	Professional Project for Responsible Development	In Person	
3 <b>12</b>		To be taken at the conclusion/near conclusion of program w/ faculty advisor approval		A total of 30 units is
				required to earn the MRED.
		FALL 1 ONLINE	SESSION:	
3	RED 507	Survey of Responsible Real Estate Development $Oullet \Box$	7w1	The MRED degree is
<u>3</u> 6	RED 525	Real Estate Market Analysis O	7w2	offered both in-person and
6		SPRING 1 ONLINE		online and is comprised of
2		SPRING 1 ONLINE Land Development Process O	7.4	three certificates plus RED
а 3 6	RED 576 RED 521	Place Making and Urban Form	7w1 7w2	698 Professional Project for Real Estate Development.
_ا <b>د</b>	RLD 521		///2	Each certificate may also be
Ŭ		SUMMER 1 ONLINE		completed independently,
3	RED 509	Due Diligence and Entitlements	7w1	allowing students to
3 <b>3</b>				advance their education at
		FALL 2 ONLINE		their own pace.
3	RED 585	Foundations of Economics for Planning and Real Estate $lacksquare$	7w1	
3 6	RED 515	Construction and Project Management 🗖	7w2	The certificates and
6				related courses may be
		SPRING 2 ONLINE		taken in any order, with
3 3	RED 501	Introduction to Real Estate Finance	7w1	the exception of the RED
<u>3</u> 6	RED 602	Advanced Real Estate Finance: Software and Technology ●	7w2	507 Survey of Responsible
6		SUMMER 2 ONLINE		Real Estate Development, which must be taken within
х	RED 698	Professional Projects for Real Estate Development	7w2	the first nine units of the
<b>3</b>		To be taken at/near conclusion of program w/ faculty advisor approval	/ ** 2	program. Certificates can
				be taken independently of
				the degree but students are
				encouraged to apply for the

### **GRADUATE CERTIFICATES**

### O Real Estate Development Analysis (9 units)

The Graduate Certificate in Real Estate Development Analysis focuses on the fundamentals of real estate development and the processes by which public- and private-sector decisions are made. Students will understand the historical development of real estate markets and the associated impacts on risk and return.

### Real Estate Development Finance (12 units)

The Graduate Certificate in Real Estate Development Finance focuses on the fundamentals of finance in real estate development. Students will examine the capital markets and factors that shape the flow of funds into real estate investments.

#### Real Estate Development Practice (12 units)

The Graduate Certificate in Real Estate Development Practice focuses on the fundamentals of real estate development implementation through an in-depth analysis of development projects from project conception to final proposals. Students will be exposed to construction methods and project management within the development process, and the tools and methods utilized in the public and private sectors.

\* Main campus courses are subject to online offerings. Please discuss with the graduate coordinator/advisor for course offerings and enrollment options.



degree within the first nine

units of study.

UPDATED 03/21/2024 AY 2025-26