The Minor in Real Estate Development prepares students to create and sustain value across multiple types of firms within the real estate industry.

Core courses provide introduction to major concepts, strategies and empirical techniques in residential and commercial real estate. Elective coursework facilitates student curiosity in complementary subject areas.

### MINOR CORE

<table>
<thead>
<tr>
<th>COURSE #</th>
<th>UNITS</th>
<th>COURSE</th>
<th>FALL/SPRING</th>
</tr>
</thead>
<tbody>
<tr>
<td>RED 301</td>
<td>3</td>
<td>Introduction to Real Estate</td>
<td></td>
</tr>
<tr>
<td>RED 401</td>
<td>3</td>
<td>Intro to Real Estate Finance*</td>
<td></td>
</tr>
<tr>
<td>RED 407</td>
<td>3</td>
<td>Survey of Responsible Real Estate Development</td>
<td></td>
</tr>
<tr>
<td>PLG 476</td>
<td>3</td>
<td>The Land Development Process</td>
<td></td>
</tr>
<tr>
<td>RED 498</td>
<td>3</td>
<td>Real Estate Capstone**</td>
<td></td>
</tr>
</tbody>
</table>

* Enrollment requirement: Passing grade in RED 301
** Enrollment requirement: Passing grade in RED 401

### MINOR ELECTIVES

#### Recommended CAPLA Electives

- History of the Built Environment
- Introduction to Design Thinking
- Sustainable Regional Planning
- Due Diligence and Entitlements
- Construction and Project Management
- Foundations of Economics for Planning and Real Estate Development
- Placemaking and Urban Form

#### Recommended Non-CAPLA Electives

- Entrepreneurial Leadership in Agriculture and the Life Sciences
- Principles and Applications of Organizational Innovation
- Communicating Knowledge in Agriculture and the Life Sciences
- Real Estate Principles
- Real Estate Finance
- Construction Engineering Management
- Construction Project Planning, Scheduling, and Control
- Construction Cost Estimating
- Micro-Economic Analysis & Applications
- Macro-Economic Analysis & Policy
- Economic Geography
- Principles and Practices of Regional Development
- Problems in Regional Development
- Urban Growth & Development
- The American City
- Urban Public Policy

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**NOTES**

The Minor in Real Estate Development curriculum consists of six courses (18 units). The minor program requires three semesters for completion.

Students are required to have a minimum cumulative GPA of 2.5 or higher for admission to the Minor in Real Estate Development.

Five courses in the minor core are required, for a total of 15 units.

One course from the minor electives is required to complete the minor, for a minimum of 3 units.

- Students must qualify by admission, prerequisite or instructor permission.

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**CONTACT**

CAPLA.ARIZONA.EDU/RED-MINOR

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